## INTERVIEWING-THE BEHAVIORAL APPROACH

Objective: To make personnel tasked with interviewing job candidates more effective interviewers by acquainting them with information and tools that will result in a better understanding of a candidate's ability to successfully perform a job. This webinar does not focus on how to conduct interviews, but is designed to teach experienced interviewers how to identify behavioral characteristics of candidates that can impact job performance and how to use this information to make better informed hiring decisions.

## Presented as a fast paced, informative one hour WEBINAR

## FEE IS \$65.00 PER ATTENDEE

## TOPICS COVERED

- Body Language - What are the signals to look for that validate or invalidate what an applicant is saying.
- Body Typing (Somatotyping) - Knowledge of this technique to identify behavioral traits in the applicant that can impact job performance is invaluable.
- Testing and Assessments - Use of testing and assessments to objectively look at candidate job fit and provide Behaviorally Oriented Interview Questions in areas where the applicant is not an ideal fit for the job.
- Applicant Management Systems (AMS) - By using screening questions to rank candidates by qualifications, an AMS provides automated support so that interviewers spend their time interviewing only the best candidates.

These sessions will be led by Milt Cotter, CEO of CRI. Milt is a nationally recognized leader in the Human Resources arena in the government sector and private industry for over 45 years. For more information about CRI's various webinars, visit: www.criuniversity.com.

Participants qualify for 1 hour of HRCl credit for attendance of this webinar.
To register: go to www.criuniversity.com and click on Register or call (800) 328-1940 ext 115.

